

RED RIVER COLLEGE POLYTECHNIC ARTICULATION AGREEMENT B.COMM. HONOURS

To be considered for admission, applicants must present a minimum grade of "C" in each Red River College Polytechnic course that is part of the required minimum of 42 transferable credits.

To be eligible for admission, applicants must achieve a minimum grade point average of 3.00 on their RRCP Business Administration Diploma and that GPA must be equal to or greater than the competitive GPA of those admitted to the Asper School of Business under Track 1.

Notes:

1. Red River College applicants are admitted solely based on their college coursework.
2. The maximum allowed external transfer, from all sources combined, is 60 credit hours. If the student has additional post-secondary work other than from Red River College, it will be assessed for potential transfer credit.
3. All applicants whose primary language is not English and who do not qualify for a waiver under the University of Manitoba's English language proficiency regulations will be required to demonstrate proficiency in English through one of the options listed at the University of Manitoba Admissions web site.
4. All program requirements are listed in the Faculty Requirements (p.). The specific courses that must be completed after admission and transfer credit assignment will vary from student to student. Please see an Asper Program Advisor for individual advice in this regard.
5. Students admitted to the Asper School of Business prior to the current calendar year should refer to the archived Academic Calendar for the year in which they were admitted for a description of their program requirements.

Single Major Course Requirements for Direct Entry, Track 1 and Track 2 Students

The tables below list the Core courses that all Business students must complete. The courses are listed by year in a suggested sequence. Students normally complete the Core courses in the sequence shown.

To determine which additional courses to take each year (i.e., non-Core courses) students should consult the listing of course requirements for each year of their chosen Major.

| Course | Title | Hours |
|--|---|-------|
| Year 1 | | |
| ECON 1010 | Introduction to Microeconomic Principles | 3 |
| ECON 1020 | Introduction to Macroeconomic Principles ¹ | 3 |
| MATH 1524 | Mathematics for Management and Social Sciences ² | 3 |
| 3 credit hours from one of the following STAT courses: | | 3 |
| STAT 1000 | Basic Statistical Analysis 1 | |
| STAT 1150 | Introduction to Statistics and Computing | |

| | | |
|---|---|-----------|
| 6 credit hours of Non-Business Electives or 3 credit hours Non-Business Electives plus MATH 1300 ^{2,3} | | 6 |
| 3 credit hours of Written English "W" ⁴ | | 3 |
| 3 credit hours of Non-Business Electives | | 3 |
| GMGT 1010 | Business and Society | 3 |
| GMGT 2070 | Introduction to Organizational Behaviour ^{1,5} | 3 |
| MKT 2210 | Fundamentals of Marketing ^{1,5} | 3 |
| Hours | | 33 |

Year 2

| | | |
|--------------|---|-----------|
| ACC 1100 | Introductory Financial Accounting ¹ | 3 |
| ACC 1110 | Introductory Managerial Accounting ¹ | 3 |
| ENTR 2030 | Introduction to Entrepreneurship: Business and Social Perspectives ¹ | 3 |
| FIN 2010 | Introduction to Finance ⁶ | 3 |
| GMGT 1000 | Writing Skills for Business ¹ | 1.5 |
| GMGT 2010 | Business Communications ⁷ | 3 |
| HRIR 2440 | Human Resource Management ¹ | 3 |
| IDM 1010 | Communication for Career Management | 1.5 |
| IDM 1020 | Data Software for Business | 1.5 |
| IDM 2020 | Introduction to Business Analytics ⁸ | 3 |
| SCM 1000 | Introduction to Project Management ^{1,9} | 1.5 |
| SCM 2160 | Operations Management | 3 |
| Hours | | 30 |

Year 3

| | | |
|--------------|--------------------------------|----------|
| IDM 3010 | Sustainable Business | 3 |
| SGMT 2200 | Global Management ¹ | 3 |
| Hours | | 6 |

Years 3-4

| | | |
|---|--|-----------|
| Select a Major and Business Elective courses ¹⁰ | | |
| 12-18 credit hours of a Major | | 12 |
| 9-15 credit hours of a business Elective | | 15 |
| 18 credit hours of Business or Non-Business Electives ¹¹ | | 18 |
| Hours | | 45 |

Year 4

| | | |
|--------------------|------------------------------------|------------|
| GMGT 3300 | Business Law | 3 |
| GMGT 4010 | Strategic Management ¹² | 3 |
| Hours | | 6 |
| Total Hours | | 120 |

¹ The following courses are Red River College Program equivalents for University of Manitoba courses:

ECON 1011 for ECON 1020
ADMIN 2058 for GMGT 2070
MRKT 1017 for MKT 2210
ACCT 1071 for ACC 1100
ACCT 2071 for ACC 1110
ADMN 2056 for ENTR 2030
COMM 2174 for GMGT 1000
HUMR 1064 for HRIR 2440
PROJ 1009 for SCM 1000
ADMN 1017 for SGMT 2200

² MATH 1524 is the preferred MATH course for Asper students. Students who have completed one of (MATH 1230 or MATH 1500 or MATH 1510 or the former MATH 1520) but not MATH 1524 are

required to complete MATH 1300 (or MATH 1310) for admission and degree requirements. Finance majors who have not completed MATH 1524 must complete either MATH 1300 (C) or MATH 1310 (C).

³ 6 credit hours of any Non-Business course Electives at the 1000 level or higher. If MATH 1524 was not completed, then MATH 1300 is required to meet degree requirements and should be taken as one of the Non-Business Electives. Finance majors should take STAT 2000 as one of the Non-Business Electives. Actuarial Mathematics majors should take MATH 1700 as one of the Non-Business Electives. Indigenous Business Studies Majors should take INDG 1220 and/or INDG 1240 as a Non-Business Elective(s). See Major descriptions for full details, including minimum required grades for major courses.

⁴ Choose any course from the list of approved Written English Courses, with the exception of ARTS 1110, GMGT 1010, and GMGT 2010

⁵ GMGT 2070 and MKT 2210 can be taken in Year 2 if entering with 24 credit hours.

⁶ The former FIN 2200 may be substituted for FIN 2010.

⁷ It is highly recommended that all students take GMGT 1000 prior to GMGT 2010. Non-Asper students officially pursuing a Management Minor or in programs in which GMGT 2010 is mandatory or an elective may take GMGT 2010 without the GMGT 1000 prerequisite, with departmental permission.

⁸ IDM 2020 or the former MIS 2000 or MSCI 2150 if completed before Fall 2023 (but not both). IDM 2020 with a grade C or higher is required to graduate with a Business Analytics Major.

⁹ The former SCM 3280 may be substituted for SCM 1000.

¹⁰ Major and Business Electives must total 27 credit hours. Business Electives must be at the 2000 level or higher. See Major descriptions for full details.

¹¹ A minimum of 9 credit hours of Business Electives or Non-Business Elective courses must be at the 2000 level or higher; the remaining must be at the 1000 level or higher.

¹² For Asper students following the curriculum prior to September 2023, the prerequisite of GMGT 4010 will be: Year 4 and [FIN 2200 (D), SCM 2160 (D) and ACC 1110 (D)]. Such students will have to contact an Asper Program Advisor for permission.

Double Major Course Requirements for Direct Entry, Track 1 and Track 2 Students

The tables below list the Core courses that all Business students must complete. The courses are listed by year in a suggested sequence. Students normally complete the Core courses in the sequence shown.

To determine which additional courses to take each year (i.e., non-Core courses) students should consult the listing of course requirements for each year of their chosen Major.

| Course | Title | Hours |
|--|---|-------|
| Year 1 | | |
| ECON 1010 | Introduction to Microeconomic Principles | 3 |
| ECON 1020 | Introduction to Macroeconomic Principles ¹ | 3 |
| MATH 1524 | Mathematics for Management and Social Sciences ² | 3 |
| 3 credit hours from one of the following STAT courses: | | 3 |
| STAT 1000 | Basic Statistical Analysis 1 | |
| STAT 1150 | Introduction to Statistics and Computing | |

| | | |
|---|---|-----------|
| 6 credit hours of Non-Business Electives or 3 credit hours Non-Business Electives plus MATH 1300 ^{2,3} | | 6 |
| 3 credit hours of Written English "W" ⁴ | | 3 |
| 3 credit hours of Non-Business Electives | | 3 |
| GMGT 1010 | Business and Society | 3 |
| GMGT 2070 | Introduction to Organizational Behaviour ^{1,5} | 3 |
| MKT 2210 | Fundamentals of Marketing ^{1,5} | 3 |
| Hours | | 33 |

Year 2

| | | |
|--------------|---|-----------|
| ACC 1100 | Introductory Financial Accounting ¹ | 3 |
| ACC 1110 | Introductory Managerial Accounting ¹ | 3 |
| ENTR 2030 | Introduction to Entrepreneurship: Business and Social Perspectives ¹ | 3 |
| FIN 2010 | Introduction to Finance ⁶ | 3 |
| GMGT 1000 | Writing Skills for Business ¹ | 1.5 |
| GMGT 2010 | Business Communications ⁷ | 3 |
| HRIR 2440 | Human Resource Management ¹ | 3 |
| IDM 1010 | Communication for Career Management | 1.5 |
| IDM 1020 | Data Software for Business | 1.5 |
| IDM 2020 | Introduction to Business Analytics ⁸ | 3 |
| SCM 1000 | Introduction to Project Management ^{1,9} | 1.5 |
| SCM 2160 | Operations Management | 3 |
| Hours | | 30 |

Year 3

| | | |
|--------------|--------------------------------|----------|
| IDM 3010 | Sustainable Business | 3 |
| SGMT 2200 | Global Management ¹ | 3 |
| Hours | | 6 |

Years 3-4

| | | |
|---|--|-----------|
| Select two Majors and Business Elective courses ¹⁰ | | |
| 12-18 credit hours of courses for the first Major | | 12 |
| 12-18 credit hours of courses for the second Major | | 12 |
| 0-3 credit hours of Business Electives. 3 credit hours of Business Electives are required if two 12 credit hour majors are declared ¹¹ | | 3 |
| 9-18 credit hours of Business or Non-Business Electives ¹¹ | | 18 |
| Hours | | 45 |

Year 4

| | | |
|--------------------|------------------------------------|------------|
| GMGT 3300 | Business Law | 3 |
| GMGT 4010 | Strategic Management ¹² | 3 |
| Hours | | 6 |
| Total Hours | | 120 |

¹ The following courses are Red River College Program equivalents for University of Manitoba courses:

ECON 1011 for ECON 1020
 ADMIN 2058 for GMGT 2070
 MRKT 1017 for MKT 2210
 ACCT 1071 for ACC 1100
 ACCT 2071 for ACC 1110
 ADMN 2056 for ENTR 2030
 COMM 2174 for GMGT 1000
 HUMR 1064 for HRIR 2440
 PROJ 1009 for SCM 1000
 ADMN 1017 for SGMT 2200

- ² MATH 1524 is the preferred MATH course for Asper students. Students who have completed one of (MATH 1230 or MATH 1500 or MATH 1510 or the former MATH 1520) but not MATH 1524 are required to complete MATH 1300 (or MATH 1310) for admission and degree requirements. Finance majors who have not completed MATH 1524 must complete either MATH 1300 (C) or MATH 1310 (C).
- ³ 6 credit hours of any Non-Business course Electives at the 1000 level or higher. If MATH 1524 was not completed, then MATH 1300 is required to meet degree requirements and should be taken as one of the Non-Business Electives. Finance majors should take STAT 2000 as one of the Non-Business Electives. Actuarial Mathematics majors should take MATH 1700 as one of the Non-Business Electives. Indigenous Business Studies Majors should take INDG 1220 and/or INDG 1240 as a Non-Business Elective(s). See Major descriptions for full details, including minimum required grades for major courses.
- ⁴ Choose any course from the list of approved Written English Courses, with the exception of ARTS 1110, GMGT 1010, and GMGT 2010.
- ⁵ GMGT 2070 and MKT 2210 can be taken in Year 2 if entering with 24 credit hours.
- ⁶ The former FIN 2200 may be substituted for FIN 1010.
- ⁷ It is highly recommended that all students take GMGT 1000 prior to GMGT 2010. Non-Asper students officially pursuing a Management Minor or in programs in which GMGT 2010 is mandatory or an elective may take GMGT 2010 without the GMGT 1000 prerequisite, with departmental permission.
- ⁸ IDM 2020 or the former MIS 2000 or MSCI 2150 if completed before Fall 2023 (but not both). IDM 2020 with a grade C or higher is required to graduate with a Business Analytics Major.
- ⁹ The former SCM 3280 may be substituted for SCM 1000.
- ¹⁰ Major and Business Electives must total 27 credit hours. Business Electives must be at the 2000 level or higher. See Major descriptions for full details.
- ¹¹ A minimum of 9 credit hours of Business Electives or Non-Business Elective courses must be at the 2000 level or higher; the remaining must be at the 1000 level or higher.
- ¹² For Asper students following the curriculum prior to September 2023, the prerequisite of GMGT 4010 will be: Year 4 and [FIN 2200 (D), SCM 2160 (D) and ACC 1110 (D)]. Such students will have to contact an Asper Program Advisor for permission.

Accounting Major

| Course | Title | Hours |
|---|--|-----------|
| ACC 3110 | Intermediate Accounting -Assets ^{1,2} | 3 |
| ACC 3120 | Intermediate Accounting- Equities ^{1,2} | 3 |
| ACC 3040 | Cost Accounting | 3 |
| ACC 4030 | Accounting Theory | 3 |
| Select 6 credit hours from the following: | | 6 |
| ACC 3010 | Data Analytics in Accounting | |
| ACC 3130 | Advanced Financial Accounting ² | |
| ACC 3080 | Canadian Income Taxation ¹ | |
| ACC 3530 | Accounting Information Systems | |
| ACC 4010 | Auditing | |
| ACC 4040 | Advanced Managerial Accounting | |
| Total Hours | | 18 |

¹ The following courses are Red River College Program equivalents for University of Manitoba courses:
ACCT 3070 for ACC 3110

ACCT 4070 for ACC 3120

ACCT 1079 for ACC 3080

- ² To graduate with an Accounting Major, it is a requirement that students have a minimum of C+ in the prerequisite courses of ACC 1100 and ACC 1110 and a minimum grade of C in each of the Accounting courses used towards the major
ACC 3110 previously ACC 2010
ACC 2020 previously ACC 2020
ACC 3030 previously ACC 3030

Generalist Major

| Course | Title | Hours |
|--|--|-----------|
| Select 12 credit hours from the following: | | 12 |
| Accounting | | |
| ACC 3110 | Intermediate Accounting -Assets ¹ | |
| ACC 3120 | Intermediate Accounting- Equities ¹ | |
| ACC 3040 | Cost Accounting | |
| ACC 4030 | Accounting Theory | |
| Actuarial Mathematics | | |
| ACT 2120 | Interest Theory | |
| ACT 3130 | Actuarial Models 1 | |
| ACT 3230 | Actuarial Models 2 | |
| ACT 4010 | Regression Modeling and Time Series in Actuarial Science | |
| ACT 4020 | Short Term Actuarial Mathematics I | |
| ACT 4030 | Short Term Actuarial Mathematics II | |
| ACT 4040 | Statistical Learning in Actuarial Science | |
| Business Analytics | | |
| MIS 3020 | Programming for Business Analytics | |
| MIS 3500 | Database Management Systems | |
| Entrepreneurship and Innovation | | |
| ENTR 3060 | Creativity and Entrepreneurial Thinking | |
| Finance | | |
| FIN 2420 | Financial Risk Management | |
| FIN 3410 | Investments | |
| FIN 3480 | Corporate Finance Theory and Practice | |
| FIN 4400 | Financial Management Practices | |
| Human Resource Management/Industrial Relations | | |
| HRIR 3450 | Labour and Employment Relations ¹ | |
| Indigenous Business Studies | | |
| INDG 3120 | Exploring Indigenous Economic Perspectives | |
| INDG 4320 | Indigenous Economic Leadership | |
| Supply Chain Management and Logistics | | |
| SCM 2230 | Introduction to Supply Chain Management | |
| Total Hours | | 12 |

¹ The following courses are Red River College Program equivalents for University of Manitoba courses:
ACCT 3070 for ACC 3110
ACCT 4070 for ACC 3120
HUMR 2069 for HRIR 3450

Human Resources and Management/ Industrial Relations Major Effective Fall 2023

| Course | Title | Hours |
|--|--|-----------|
| HRIR 3450 | Labour and Employment Relations ¹ | 3 |
| Select one of the following options: | | 9 |
| Option 1 - Select three courses from List A | | |
| Option 2 - Select two courses from List A and one course from List B | | |
| Total Hours | | 12 |

List A

| Course | Title | Hours |
|-----------|--|-------|
| HRIR 4410 | Staffing and Management Development ² | 3 |
| HRIR 4420 | Compensation ³ | 3 |
| HRIR 4480 | Collective Bargaining and Administration | 3 |
| HRIR 4520 | Comparative Industrial Relations and Human Resource Management | 3 |

List B

| Course | Title | Hours |
|-----------|---|-------|
| LABR 3010 | Labour Law | 3 |
| LABR 3060 | Workplace Health and Safety | 3 |
| LABR 3070 | Labour Relations and Occupational Health and Safety Law | 3 |
| LABR 3130 | Employment Legislation and the Protection of Workers | 3 |
| LABR 3140 | Pensions and Benefits | 3 |

¹ The following courses are Red River College Program equivalents for University of Manitoba courses:
HUMR 2069

² The following courses are Red River College Program equivalents for University of Manitoba courses:
HUMR 2065

³ The following courses are Red River College Program equivalents for University of Manitoba courses:
HUMR 2067

Students entering the second year of the four-year program are advised to take HRIR 2440 since it is a prerequisite to advanced courses in the area.

Indigenous Business Studies Major Effective for September 2023

| Course | Title | Hours |
|--|--|-----------|
| INDG 3120 | Exploring Indigenous Economic Perspectives | 3 |
| INDG 4320 | Indigenous Economic Leadership | 3 |
| Select 3 credit hours from List A | | 3 |
| Select 3 credit hours from List A (not already taken) or from List B | | 3 |
| Total Hours | | 12 |

List A

| Course | Title | Hours |
|-----------|--|-------|
| ACC 3040 | Cost Accounting | 3 |
| ENTR 3100 | Small Business Management ¹ | 3 |
| ENTR 4100 | New Venture Analysis | 3 |

| | | |
|-----------|--|---|
| FIN 3270 | Personal Financial Planning ² | 3 |
| FIN 3240 | Entrepreneurial Finance | 3 |
| HRIR 4410 | Staffing and Management Development ³ | 3 |
| LEAD 2010 | Learning to Lead | 3 |

List B

| Course | Title | Hours |
|-----------|--|-------|
| INDG 2110 | Introduction to Indigenous Community Development | 3 |
| INDG 2220 | Indigenous Societies and the Political Process | 3 |
| INDG 2530 | Introduction to Indigenous Theory | 3 |
| INDG 3100 | Indigenous Healing Ways | 3 |
| INDG 3160 | Fundraising for Indigenous Organizations | 3 |
| INDG 3310 | Canadian Law and Indigenous Peoples | 3 |
| INDG 3360 | Indigenous Women in Canada | 3 |
| INDG 3370 | Political Development in the North | 3 |
| INDG 4200 | First Nations' Government | 3 |
| INDG 4220 | Environment, Economy and Indigenous Peoples | 3 |

¹ The following courses are Red River College Program equivalents for University of Manitoba courses:
MGMT 2025

² The following courses are Red River College Program equivalents for University of Manitoba courses:
FNCE 1011, FNCE 1016, FNCE 1021, FNCE 3013

³ The following courses are Red River College Program equivalents for University of Manitoba courses:
HUMR 2065

⁴ Students are recommended to take INDG 1220 and/or INDG 1240 as part of their non-business electives.

⁵ Students interested in the Indigenous Business Studies Major generally are encouraged to discuss course options with an Asper Program Advisor as not all courses are offered every year.

Marketing Major Effective Fall 2023

| Course | Title | Hours |
|--------------------|-------------------------------------|-----------|
| MKT 3220 | Marketing Research ¹ | 3 |
| MKT 3230 | Consumer Behaviour ² | 3 |
| MKT 3248 | Digital Marketing | 3 |
| MKT 3390 | Integrated Marketing Communications | 3 |
| MKT 4210 | Strategic Marketing | 3 |
| Total Hours | | 15 |

¹ The following courses are Red River College Program equivalents for University of Manitoba courses:
MKRT 2010

² The following courses are Red River College Program equivalents for University of Manitoba courses:
MKRT 2017

³ MKT 4210 Marketing Management is the capstone course for the Marketing major and cannot be taken elsewhere on a Letter of Permission.

Strategy and Global Management Major Effective Fall 2023

| Course | Title | Hours |
|----------------------------|--|-----------|
| LEAD 4010 | Leading Change | 3 |
| SGMT 3060 | Strategic Thinking and Cross-Functional Management | 3 |
| SGMT 3070 | Current Issues in Strategy and Global Management | 3 |
| Plus one of the following: | | 3 |
| GMGT 3010 | Management Decision-Making | |
| GMGT 4210 | Seminar in Management and Capitalism | |
| LEAD 3010 | Negotiation and Conflict Management ¹ | |
| LEAD 3020 | Team Building and Diversity | |
| Plus one of the following: | | 3 |
| FIN 3450 | International Finance | |
| MKT 3300 | International Marketing | |
| SCM 3230 | Global Supply Chains | |
| Total Hours | | 15 |

¹ The following courses are Red River College Program equivalents for University of Manitoba courses:

MGMT 1093

² FIN 2000 (C+) or FIN 2420 (C+) is a prerequisite for FIN 3450.

ADMN 1020

² The following courses are Red River College Program equivalents for University of Manitoba courses:

ADMN 1017

Supply Chain Management and Logistics Major Effective Fall 2023

Specific Requirements for the Major

| Course | Title | Hours |
|---|---|-----------|
| SCM 2230 | Introduction to Supply Chain Management | 3 |
| Select 9 credit hours from: | | 9 |
| SCM 2210 | Transportation Principles | |
| SCM 3240 | Supply Chain Analytics | |
| SCM 3260 | Supply Chain Sustainability | |
| SCM 3360 | Supply Chain Logistics ¹ | |
| Plus one additional 3 credit hour Supply Chain Management course at the 2000 level or higher. | | 3 |
| Total Hours | | 15 |

RECOMMENDED BUSINESS OPTION ELECTIVES IN THIS AREA

| Course | Title | Hours |
|-----------|---------------------------------|-------|
| MIS 3500 | Database Management Systems | 3 |
| MIS 3510 | Systems Analysis and Design | 3 |
| SGMT 2200 | Global Management ² | 3 |
| HRIR 3450 | Labour and Employment Relations | 3 |
| IDM 4050 | Readings in Management | 3 |
| MKT 3220 | Marketing Research | 3 |
| MKT 3340 | Services Marketing | 3 |
| ECON 2010 | Microeconomic Theory 1 | 3 |
| ECON 3010 | Microeconomic Theory 2 | 3 |

¹ The following courses are Red River College Program equivalents for University of Manitoba courses: