

# RED RIVER COLLEGE POLYTECHNIC ARTICULATION AGREEMENT B.COMM. HONOURS

To be considered for admission, applicants must present a minimum grade of "C" in each Red River College Polytechnic course that is part of the required minimum of 42 transferable credits.

To be eligible for admission, applicants must achieve a minimum grade point average of 3.00 on their RRCP Business Administration Diploma and that GPA must be equal to or greater than the competitive GPA of those admitted to the Asper School of Business under Track 1.

## Notes:

1. Red River College applicants are admitted solely based on their college coursework.
2. The maximum allowed external transfer, from all sources combined, is 60 credit hours. If the student has additional post-secondary work other than from Red River College, it will be assessed for potential transfer credit.
3. All applicants whose primary language is not English and who do not qualify for a waiver under the University of Manitoba's English language proficiency regulations will be required to demonstrate proficiency in English through one of the options listed at the University of Manitoba Admissions web site.
4. All program requirements are listed in the Faculty Requirements (p. ). The specific courses that must be completed after admission and transfer credit assignment will vary from student to student. Please see an Asper Program Advisor for individual advice in this regard.
5. Students admitted to the Asper School of Business prior to the current calendar year should refer to the archived Academic Calendar for the year in which they were admitted for a description of their program requirements.

## Single Major Course Requirements for Direct Entry, Track 1 and Track 2 Students

The tables below list the Core courses that all Business students must complete. The courses are listed by year in a suggested sequence.

Students normally complete the Core courses in the sequence shown.

To determine which additional courses to take each year (i.e., non-Core courses) students should consult the listing of course requirements for each year of their chosen Major.

Course	Title	Hours
<b>Year 1</b>		
ECON 1010	Introduction to Microeconomic Principles	3
ECON 1020	Introduction to Macroeconomic Principles <sup>1</sup>	3
MATH 1524	Mathematics for Management and Social Sciences <sup>2</sup>	3
3 credit hours from one of the following STAT courses:		3
STAT 1000	Basic Statistical Analysis 1	
STAT 1150	Introduction to Statistics and Computing	

6 credit hours of Non-Business Electives or 3 credit hours Non-Business Electives plus MATH 1300 <sup>2,3</sup>	6
3 credit hours of Written English "W" <sup>4</sup>	3
3 credit hours of Non-Business Electives	3
GMGT 1010 Business and Society	3
GMGT 2070 Introduction to Organizational Behaviour <sup>1,5</sup>	3
MKT 2210 Fundamentals of Marketing <sup>1,5</sup>	3
<b>Hours</b>	<b>33</b>
<b>Year 2</b>	
ACC 1100 Introductory Financial Accounting <sup>1</sup>	3
ACC 1110 Introductory Managerial Accounting <sup>1</sup>	3
ENTR 2030 Introduction to Entrepreneurship: Business and Social Perspectives <sup>1</sup>	3
FIN 2010 Introduction to Finance <sup>6</sup>	3
GMGT 1000 Writing Skills for Business <sup>1</sup>	1.5
GMGT 2010 Business Communications <sup>7</sup>	3
HRIR 2440 Human Resource Management <sup>1</sup>	3
IDM 1010 Communication for Career Management	1.5
IDM 1020 Data Software for Business	1.5
IDM 2020 Introduction to Business Analytics <sup>8</sup>	3
SCM 1000 Introduction to Project Management <sup>1,9</sup>	1.5
SCM 2160 Operations Management	3
<b>Hours</b>	<b>30</b>
<b>Year 3</b>	
IDM 3010 Sustainable Business	3
SGMT 2200 Global Management <sup>1</sup>	3
<b>Hours</b>	<b>6</b>
<b>Years 3-4</b>	
Select a Major and Business Elective courses <sup>10</sup>	
12-18 credit hours of a Major	12
9-15 credit hours of a business Elective	15
18 credit hours of Business or Non-Business Electives <sup>11</sup>	18
<b>Hours</b>	<b>45</b>
<b>Year 4</b>	
GMGT 3300 Business Law	3
GMGT 4010 Strategic Management <sup>12</sup>	3
<b>Hours</b>	<b>6</b>
<b>Total Hours</b>	<b>120</b>

<sup>1</sup> The following courses are Red River College Program equivalents for University of Manitoba courses:

ECON 1011 for ECON 1020

ADMIN 2058 for GMGT 2070

MRKT 1017 for MKT 2210

ACCT 1071 for ACC 1100

ACCT 2071 for ACC 1110

ADMN 2056 for ENTR 2030

COMM 2174 for GMGT 1000

HUMR 1064 for HRIR 2440

PROJ 1009 for SCM 1000

ADMIN 1017 for SGMT 2200

<sup>2</sup> MATH 1524 is the preferred MATH course for Asper students. Students who have completed one of (MATH 1230 or MATH 1500 or MATH 1510 or the former MATH 1520) but not MATH 1524 are

required to complete MATH 1300 (or MATH 1310) for admission and degree requirements. Finance majors who have not completed MATH 1524 must complete either MATH 1300 (C) or MATH 1310 (C).

<sup>3</sup> 6 credit hours of any Non-Business course Electives at the 1000 level or higher. If MATH 1524 was not completed, then MATH 1300 is required to meet degree requirements and should be taken as one of the Non-Business Electives. Finance majors should take STAT 2000 as one of the Non-Business Electives. Actuarial Mathematics majors should take MATH 1700 as one of the Non-Business Electives. Indigenous Business Studies Majors should take INDG 1220 and/or INDG 1240 as a Non-Business Elective(s). See Major descriptions for full details, including minimum required grades for major courses.

<sup>4</sup> Choose any course from the list of approved Written English Courses, with the exception of ARTS 1110, GMGT 1010, and GMGT 2010

<sup>5</sup> GMGT 2070 and MKT 2210 can be taken in Year 2 if entering with 24 credit hours.

<sup>6</sup> The former FIN 2200 may be substituted for FIN 2010.

<sup>7</sup> It is highly recommended that all students take GMGT 1000 prior to GMGT 2010. Non-Asper students officially pursuing a Management Minor or in programs in which GMGT 2010 is mandatory or an elective may take GMGT 2010 without the GMGT 1000 prerequisite, with departmental permission.

<sup>8</sup> IDM 2020 or the former MIS 2000 or MSCI 2150 if completed before Fall 2023 (but not both). IDM 2020 with a grade C or higher is required to graduate with a Business Analytics Major.

<sup>9</sup> The former SCM 3280 may be substituted for SCM 1000.

<sup>10</sup> Major and Business Electives must total 27 credit hours. Business Electives must be at the 2000 level or higher. See Major descriptions for full details.

<sup>11</sup> A minimum of 9 credit hours of Business Electives or Non-Business Elective courses must be at the 2000 level or higher; the remaining must be at the 1000 level or higher.

<sup>12</sup> For Asper students following the curriculum prior to September 2023, the prerequisite of GMGT 4010 will be: Year 4 and [FIN 2200 (D), SCM 2160 (D) and ACC 1110 (D)]. Such students will have to contact an Asper Program Advisor for permission.

## Double Major Course Requirements for Direct Entry, Track 1 and Track 2 Students

The tables below list the Core courses that all Business students must complete. The courses are listed by year in a suggested sequence. Students normally complete the Core courses in the sequence shown.

To determine which additional courses to take each year (i.e., non-Core courses) students should consult the listing of course requirements for each year of their chosen Major.

Course	Title	Hours
<b>Year 1</b>		
ECON 1010	Introduction to Microeconomic Principles	3
ECON 1020	Introduction to Macroeconomic Principles <sup>1</sup>	3
MATH 1524	Mathematics for Management and Social Sciences <sup>2</sup>	3
3 credit hours from one of the following STAT courses:		3
STAT 1000	Basic Statistical Analysis 1	
STAT 1150	Introduction to Statistics and Computing	

6 credit hours of Non-Business Electives or 3 credit hours Non-Business Electives plus MATH 1300 <sup>2,3</sup>	6
3 credit hours of Written English "W" <sup>4</sup>	3
3 credit hours of Non-Business Electives	3
GMGT 1010 Business and Society	3
GMGT 2070 Introduction to Organizational Behaviour <sup>1, 5</sup>	3
MKT 2210 Fundamentals of Marketing <sup>1, 5</sup>	3
<b>Hours</b>	<b>33</b>
<b>Year 2</b>	
ACC 1100 Introductory Financial Accounting <sup>1</sup>	3
ACC 1110 Introductory Managerial Accounting <sup>1</sup>	3
ENTR 2030 Introduction to Entrepreneurship: Business and Social Perspectives <sup>1</sup>	3
FIN 2010 Introduction to Finance <sup>6</sup>	3
GMGT 1000 Writing Skills for Business <sup>1</sup>	1.5
GMGT 2010 Business Communications <sup>7</sup>	3
HRIR 2440 Human Resource Management <sup>1</sup>	3
IDM 1010 Communication for Career Management	1.5
IDM 1020 Data Software for Business	1.5
IDM 2020 Introduction to Business Analytics <sup>8</sup>	3
SCM 1000 Introduction to Project Management <sup>1, 9</sup>	1.5
SCM 2160 Operations Management	3
<b>Hours</b>	<b>30</b>
<b>Year 3</b>	
IDM 3010 Sustainable Business	3
SGMT 2200 Global Management <sup>1</sup>	3
<b>Hours</b>	<b>6</b>
<b>Years 3-4</b>	
Select two Majors and Business Elective courses <sup>10</sup>	
12 -18 credit hours of courses for the first Major	12
12 -18 credit hours of courses for the second Major	12
0-3 credit hours of Business Electives. 3 credit hours of Business Electives are required if two 12 credit hour majors are declared <sup>11</sup>	3
9-18 credit hours of Business or Non-Business Electives <sup>11</sup>	18
<b>Hours</b>	<b>45</b>
<b>Year 4</b>	
GMGT 3300 Business Law	3
GMGT 4010 Strategic Management <sup>12</sup>	3
<b>Hours</b>	<b>6</b>
<b>Total Hours</b>	<b>120</b>

<sup>1</sup> The following courses are Red River College Program equivalents for University of Manitoba courses:  
ECON 1011 for ECON 1020  
ADMIN 2058 for GMGT 2070  
MRKT 1017 for MKT 2210  
ACCT 1071 for ACC 1110  
ACCT 2071 for ACC 1110  
ADMIN 2056 for ENTR 2030  
COMM 2174 for GMGT 1000  
HUMR 1064 for HRIR 2440  
PROJ 1009 for SCM 1000  
ADMN 1017 for SGMT 2200

<sup>2</sup> MATH 1524 is the preferred MATH course for Asper students. Students who have completed one of (MATH 1230 or MATH 1500 or MATH 1510 or the former MATH 1520) but not MATH 1524 are required to complete MATH 1300 (or MATH 1310) for admission and degree requirements. Finance majors who have not completed MATH 1524 must complete either MATH 1300 (C) or MATH 1310 (C).

<sup>3</sup> 6 credit hours of any Non-Business course Electives at the 1000 level or higher. If MATH 1524 was not completed, then MATH 1300 is required to meet degree requirements and should be taken as one of the Non-Business Electives. Finance majors should take STAT 2000 as one of the Non-Business Electives. Actuarial Mathematics majors should take MATH 1700 as one of the Non-Business Electives. Indigenous Business Studies Majors should take INDG 1220 and/or INDG 1240 as a Non-Business Elective(s). See Major descriptions for full details, including minimum required grades for major courses.

<sup>4</sup> Choose any course from the list of approved Written English Courses, with the exception of ARTS 1110, GMGT 1010, and GMGT 2010.

<sup>5</sup> GMGT 2070 and MKT 2210 can be taken in Year 2 if entering with 24 credit hours.

<sup>6</sup> The former FIN 2200 may be substituted for FIN 2010.

<sup>7</sup> It is highly recommended that all students take GMGT 1000 prior to GMGT 2010. Non-Asper students officially pursuing a Management Minor or in programs in which GMGT 2010 is mandatory or an elective may take GMGT 2010 without the GMGT 1000 prerequisite, with departmental permission.

<sup>8</sup> IDM 2020 or the former MIS 2000 or MSCI 2150 if completed before Fall 2023 (but not both). IDM 2020 with a grade C or higher is required to graduate with a Business Analytics Major.

<sup>9</sup> The former SCM 3280 may be substituted for SCM 1000.

<sup>10</sup> Major and Business Electives must total 27 credit hours. Business Electives must be at the 2000 level or higher. See Major descriptions for full details.

<sup>11</sup> A minimum of 9 credit hours of Business Electives or Non-Business Elective courses must be at the 2000 level or higher; the remaining must be at the 1000 level or higher.

<sup>12</sup> For Asper students following the curriculum prior to September 2023, the prerequisite of GMGT 4010 will be: Year 4 and [FIN 2200 (D), SCM 2160 (D) and ACC 1110 (D)]. Such students will have to contact an Asper Program Advisor for permission.

## Accounting Major

Course	Title	Hours
ACC 3110	Intermediate Accounting -Assets <sup>1,2</sup>	3
ACC 3120	Intermediate Accounting- Equities <sup>1,2</sup>	3
ACC 3040	Cost Accounting	3
ACC 4030	Accounting Theory	3
Select 6 credit hours from the following:		6
ACC 3010	Data Analytics in Accounting	
ACC 3130	Advanced Financial Accounting <sup>2</sup>	
ACC 3080	Canadian Income Taxation <sup>1</sup>	
ACC 3530	Accounting Information Systems	
ACC 4010	Auditing	
ACC 4040	Advanced Managerial Accounting	
<b>Total Hours</b>		<b>18</b>

<sup>1</sup> The following courses are Red River College Program equivalents for University of Manitoba courses:  
ACCT 3070 for ACC 3110

ACCT 4070 for ACC 3120  
ACCT 1079 for ACC 3080

<sup>2</sup> To graduate with an Accounting Major, it is a requirement that students have a minimum of C+ in the prerequisite courses of ACC 1100 and ACC 1110 and a minimum grade of C in each of the Accounting courses used towards the major  
ACC 3110 previously ACC 2010  
ACC 2020 previously ACC 2020  
ACC 3030 previously ACC 3030

## Generalist Major

Course	Title	Hours
Select 12 credit hours from the following:		12
Accounting		
ACC 3110	Intermediate Accounting -Assets <sup>1</sup>	
ACC 3120	Intermediate Accounting- Equities <sup>1</sup>	
ACC 3040	Cost Accounting	
ACC 4030	Accounting Theory	
Actuarial Mathematics		
ACT 2120	Interest Theory	
ACT 3130	Actuarial Models 1	
ACT 3230	Actuarial Models 2	
ACT 4010	Regression Modeling and Time Series in Actuarial Science	
ACT 4020	Short Term Actuarial Mathematics I	
ACT 4030	Short Term Actuarial Mathematics II	
ACT 4040	Statistical Learning in Actuarial Science	
Business Analytics		
MIS 3020	Programming for Business Analytics	
MIS 3500	Database Management Systems	
Entrepreneurship and Innovation		
ENTR 3060	Creativity and Entrepreneurial Thinking	
Finance		
FIN 2420	Financial Risk Management	
FIN 3410	Investments	
FIN 3480	Corporate Finance Theory and Practice	
FIN 4400	Financial Management Practices	
Human Resource Management/Industrial Relations		
HRIR 3450	Labour and Employment Relations <sup>1</sup>	
Indigenous Business Studies		
INDG 3120	Exploring Indigenous Economic Perspectives	
INDG 4320	Indigenous Economic Leadership	
Supply Chain Management and Logistics		
SCM 2230	Introduction to Supply Chain Management	
<b>Total Hours</b>		<b>12</b>

<sup>1</sup> The following courses are Red River College Program equivalents for University of Manitoba courses:  
ACCT 3070 for ACC 3110  
ACCT 4070 for ACC 3120  
HUMR 2069 for HRIR 3450

## Human Resources and Management/ Industrial Relations Major Effective Fall 2023

Course	Title	Hours
HRIR 3450	Labour and Employment Relations <sup>1</sup>	3
Select one of the following options:		9
Option 1 - Select three courses from List A		
Option 2 - Select two courses from List A and one course from List B		
<b>Total Hours</b>		<b>12</b>

### List A

Course	Title	Hours
HRIR 4410	Staffing and Management Development <sup>2</sup>	3
HRIR 4420	Compensation <sup>3</sup>	3
HRIR 4480	Collective Bargaining and Administration	3
HRIR 4520	Comparative Industrial Relations and Human Resource Management	3

### List B

Course	Title	Hours
LABR 3010	Labour Law	3
LABR 3060	Workplace Health and Safety	3
LABR 3070	Labour Relations and Occupational Health and Safety Law	3
LABR 3130	Employment Legislation and the Protection of Workers	3
LABR 3140	Pensions and Benefits	3

<sup>1</sup> The following courses are Red River College Program equivalents for University of Manitoba courses:

HUMR 2069

<sup>2</sup> The following courses are Red River College Program equivalents for University of Manitoba courses:

HUMR 2065

<sup>3</sup> The following courses are Red River College Program equivalents for University of Manitoba courses:

HUMR 2067

Students entering the second year of the four-year program are advised to take HRIR 2440 since it is a prerequisite to advanced courses in the area.

Indigenous Business Studies Major Effective for September 2023

Course	Title	Hours
INDG 3120	Exploring Indigenous Economic Perspectives	3
INDG 4320	Indigenous Economic Leadership	3
Select 3 credit hours from List A		3
Select 3 credit hours from List A (not already taken) or from List B		3
<b>Total Hours</b>		<b>12</b>

### List A

Course	Title	Hours
ACC 3040	Cost Accounting	3
ENTR 3100	Small Business Management <sup>1</sup>	3
ENTR 4100	New Venture Analysis	3

FIN 3270	Personal Financial Planning <sup>2</sup>	3
FIN 3240	Entrepreneurial Finance	3
HRIR 4410	Staffing and Management Development <sup>3</sup>	3
LEAD 2010	Learning to Lead	3

### List B

Course	Title	Hours
INDG 2110	Introduction to Indigenous Community Development	3
INDG 2220	Indigenous Societies and the Political Process	3
INDG 2530	Introduction to Indigenous Theory	3
INDG 3100	Indigenous Healing Ways	3
INDG 3160	Fundraising for Indigenous Organizations	3
INDG 3310	Canadian Law and Indigenous Peoples	3
INDG 3360	Indigenous Women in Canada	3
INDG 3370	Political Development in the North	3
INDG 4200	First Nations' Government	3
INDG 4220	Environment, Economy and Indigenous Peoples	3

<sup>1</sup> The following courses are Red River College Program equivalents for University of Manitoba courses:

MGMT 2025

<sup>2</sup> The following courses are Red River College Program equivalents for University of Manitoba courses:

FNCE 1011, FNCE 1016, FNCE 1021, FNCE 3013

<sup>3</sup> The following courses are Red River College Program equivalents for University of Manitoba courses:

HUMR 2065

<sup>4</sup> Students are recommended to take INDG 1220 and/or INDG 1240 as part of their non-business electives.

<sup>5</sup> Students interested in the Indigenous Business Studies Major generally are encouraged to discuss course options with an Asper Program Advisor as not all courses are offered every year.

## Marketing Major Effective Fall 2023

Course	Title	Hours
MKT 3220	Marketing Research <sup>1</sup>	3
MKT 3230	Consumer Behaviour <sup>2</sup>	3
MKT 3248	Digital Marketing	3
MKT 3390	Integrated Marketing Communications	3
MKT 4210	Strategic Marketing	3
<b>Total Hours</b>		<b>15</b>

<sup>1</sup> The following courses are Red River College Program equivalents for University of Manitoba courses:

MKRT 2010

<sup>2</sup> The following courses are Red River College Program equivalents for University of Manitoba courses:

MKRT 2017

<sup>3</sup> MKT 4210 Marketing Management is the capstone course for the Marketing major and cannot be taken elsewhere on a Letter of Permission.

## Strategy and Global Management Major Effective Fall 2023

Course	Title	Hours
LEAD 4010	Leading Change	3
SGMT 3060	Strategic Thinking and Cross-Functional Management	3
SGMT 3070	Current Issues in Strategy and Global Management	3
Plus one of the following:		3
GMGT 3010	Management Decision-Making	
GMGT 4210	Seminar in Management and Capitalism	
LEAD 3010	Negotiation and Conflict Management <sup>1</sup>	
LEAD 3020	Team Building and Diversity	
Plus one of the following:		3
FIN 3450	International Finance	
MKT 3300	International Marketing	
SCM 3230	Global Supply Chains	
<b>Total Hours</b>		<b>15</b>

ADMN 1020

<sup>2</sup> The following courses are Red River College Program equivalents for University of Manitoba courses:

ADMN 1017

## Supply Chain Management and Logistics Major Effective Fall 2023

### Specific Requirements for the Major

Course	Title	Hours
SCM 2230	Introduction to Supply Chain Management	3
Select 9 credit hours from:		9
SCM 2210	Transportation Principles	
SCM 3240	Supply Chain Analytics	
SCM 3260	Supply Chain Sustainability	
SCM 3360	Supply Chain Logistics <sup>1</sup>	
Plus one additional 3 credit hour Supply Chain Management course at the 2000 level or higher.		3
<b>Total Hours</b>		<b>15</b>

### RECOMMENDED BUSINESS OPTION ELECTIVES IN THIS AREA

Course	Title	Hours
MIS 3500	Database Management Systems	3
MIS 3510	Systems Analysis and Design	3
SGMT 2200	Global Management <sup>2</sup>	3
HRIR 3450	Labour and Employment Relations	3
IDM 4050	Readings in Management	3
MKT 3220	Marketing Research	3
MKT 3340	Services Marketing	3
ECON 2010	Microeconomic Theory 1	3
ECON 3010	Microeconomic Theory 2	3

<sup>1</sup> The following courses are Red River College Program equivalents for University of Manitoba courses: