BUSINESS ADMINISTRATION, M.B.A.

I.H. Asper School of Business
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Asper M.B.A. Program Information
The Asper Master of Business Administration is a tightly integrated 60 credit hour program, led by internationally-recognized academics and professionals, and conducted in an interactive and dynamic face-to-face learning environment.

Admission Information
Admission to the Faculty of Graduate Studies
Application and Admission Procedures are found in the Academic Guide (https://catalog.umanitoba.ca/graduate-studies/academic-guide/application-admission-registration-policies/).

Admission requirements for Master's students are found in the Master's Degrees General Regulations (https://catalog.umanitoba.ca/graduate-studies/academic-guide/masters-degrees-general-regulations/#Admission_FGSMasters) section of the Guide.

Asper MBA Admission Requirements
The Asper MBA program has two intakes: January and August. Applicants require:

- At least a 3-year Bachelor degree from a recognized educational institution in any discipline
- 3.0 GPA on the last 60 credit hours of university level study.
  Under circumstances where managerial and/or professional work experience and/or community involvement have demonstrated strong business leadership potential, a lower entry GPA, but not one below 2.5, may be considered for regular admission
- 2 years professional work experience required
- 550 GMAT preferred or equivalent GRE (500 minimum)
- Asper MBA Language Proficiency in English requirements are (one of):
  - IELTS 7.0 (no band score less than 6)
  - TOEFL 100 (internet)
  - MELAB 85
  - CAEL 60
  - PTE (A) 65
  - CanTEST 4.5 in all four sections
  - AEPUCE 85%, if entering AEPUCE with an IELTS of 6.0

Application Information
Students should complete and submit their online application with supporting documentation by the date indicated on the Asper MBA program of study (https://umanitoba.ca/explore/programs-of-study/business-administration-mba/) page.

Applicants who are Canadian citizens/Permanent Residents of Canada with transcripts from universities or colleges in countries other than Canada and the United States are strongly advised to apply at least two months prior to the standard deadlines.

Degree Requirements
Boot Camps and Workshops
Mandatory preparatory boot camps and workshops help develop the necessary skills to succeed in the Asper MBA program and in the business world. The Asper School of Business MBA has three regularly offered pass/fail auxiliary courses (X):

- MSCI 5110 (Math Boot Camp) – online number crunching primer (challenge exam option available).
- MIS 5120 (Information Technology Boot Camp) – online course that provides you with the basics of common productivity software packages used in the business world, with particular focus on Excel (challenge exam option available).
- IDM 5120 – develop the "soft skills" you need to advance your career, such as business etiquette, networking, resume-building and behaviour-based interview skills.

Program Core
The Program Core consists of 30 credit hours of business fundamentals and strategy, and a foundation in leadership, decision-making methods, and contemporary themes that inform decisions in today's business world.

Business Foundations

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>GMGT 7200</td>
<td>Critical and Creative Thinking</td>
<td>1.5</td>
</tr>
<tr>
<td>ACC 7010</td>
<td>Accounting Fundamentals</td>
<td>3</td>
</tr>
<tr>
<td>FIN 7000</td>
<td>Managerial Economics</td>
<td>1.5</td>
</tr>
<tr>
<td>FIN 7020</td>
<td>Corporate Finance</td>
<td>3</td>
</tr>
<tr>
<td>GMGT 7220</td>
<td>Managing People in Organizations</td>
<td>3</td>
</tr>
<tr>
<td>OPM 7120</td>
<td>Operations and Supply Chain Management</td>
<td>3</td>
</tr>
<tr>
<td>MKT 7010</td>
<td>Marketing Management</td>
<td>3</td>
</tr>
<tr>
<td>ACC 7020</td>
<td>Managerial Accounting</td>
<td>1.5</td>
</tr>
<tr>
<td>MIS 7120</td>
<td>Management Information Systems</td>
<td>1.5</td>
</tr>
<tr>
<td>GMGT 7210</td>
<td>Strategy</td>
<td>3</td>
</tr>
</tbody>
</table>

Total Hours 24

The Strategy Capstone Course, to be taken in the last term of the program, provides a holistic perspective on managing an organization or business by integrating all the functional areas and themes explored in the Program Core.
Leadership
Course   Title                        Hours
IDM 7120 Executive Leadership and Responsibilities  3
IDM 7510 Strategic Leadership and Managing Change  1.5
Total Hours  4.5

Business Themes
Course   Title                        Hours
IDM 7130 Contemporary Themes in Business  1.5
Total Hours  1.5

Contemporary Themes in Business focuses on three themes: International and Emerging Markets, Sustainability, and Entrepreneurship and Innovation. These themes also inform the two Leadership courses and the Strategy Capstone Course. Together, they prepare you for the realities of business — and give you a distinct advantage in today’s competitive job market.

Concentrations and Themes
Tailor your MBA to your passion, your experience and the career you want. Half of the program (30 credit hours) is made up of electives, allowing a world of options to customize your program. Focus your studies on two functional areas, two themes, or a combination of area and theme. You can earn up to two concentrations/themes — the choice is entirely yours. Students can obtain a concentration by taking 12 credit hours of electives in that area or theme.

Specialized Concentration
• Financial Analyst

Functional Concentrations
• Finance
• Leadership and Organizations
• Marketing
• Supply Chain Management

Themed Concentrations
• International and Emerging Markets
• Sustainability
• Entrepreneurship and Innovation

Interdisciplinary Concentrations
• Health Administration
• Management of Public Enterprises
• Individual Interdisciplinary Studies

General Management Option
• Choose any combination of Asper MBA electives to suit your personal and professional goals.

An Experiential Course is a mandatory component of each of the three themes. It provides hands-on integrated business-related experience through opportunities such as an international study trip, a domestic industry project, stock market simulation, or launching a business.

*Please note: Not every combination of two themes and/or concentrations may be achieved in any given year/12 month program. GMGT 7210 constitutes the comprehensive examination. The course must be completed at the University of Manitoba normally in the final term of a student’s program, or once all the course pre- and co-requisites are satisfied.

Readings Courses and Industry Projects - With the approval of the MBA Program Committee and the academic area involved, a student can choose to undertake an industry (consulting) project or a readings course. The industry projects and readings courses count as three credit hours of elective coursework. Normally, a student is allowed up to two readings courses, two industry projects, or one readings course and one industry project during the program. An industry or readings course proposal must be submitted to a faculty supervisor and the MBA Program Committee for approval prior to registration for the course. Projects and reading courses can normally only be taken within the Asper School of Business, and normally cannot be counted towards a concentration.

No thesis option is available.

Expected Time to Graduate: 1 - 6 years.
• Full Time: 12 months or up to 2 years.
• Part Time: Take up to six years (the average is three).
• Exemptions: You may qualify for a number of course exemptions, reducing your program course load and cost, if you:
  • Completed a business or management degree (or economics major) in a recognized university degree program, or courses in another MBA program, within the last five years, or
  • Have certain professional designations within a field where you are active and practicing.

Progression Chart
Course   Title                        Hours

Years 1-6
Required Courses
MIS 5120 Spreadsheet Skills for Management (AX)  1
MSCI 5110 Basic Quantitative Analysis for Management (AX)  1
IDM 5120 Career Development Seminar (AX)  1
GMGT 7200 Critical and Creative Thinking  1.5
IDM 7130 Contemporary Themes in Business  1.5
FIN 7000 Managerial Economics  1.5
FIN 7020 Corporate Finance  3
GMGT 7220 Managing People in Organizations  3
MKT 7010 Marketing Management  3
IDM 7120 Executive Leadership and Responsibilities  3
ACC 7010 Accounting Fundamentals  3
OPM 7120 Operations and Supply Chain Management  3
IDM 7510 Strategic Leadership and Managing Change  1.5
ACC 7020 Managerial Accounting  1.5
MIS 7120 Management Information Systems  1.5
GMGT 7210 Strategy (program capstone course; ideally completed in the last term of the program)  3
GRAD 7300 Research Integrity Tutorial  0
GRAD 7500 Academic Integrity Tutorial  0

Elective Courses
Select 10-14 Elective Courses  

<table>
<thead>
<tr>
<th>Hours</th>
<th>30-42</th>
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<tbody>
<tr>
<td>Total Hours</td>
<td>63-75</td>
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Selections will vary for individuals, depending on chosen concentration(s) – see calendar entry. Total credits hours for the degree is 60 (max 72).

Registration Information

Students should familiarize themselves with the Faculty of Graduate Studies ‘GRAD’ courses applicable to their program (https://catalog.umanitoba.ca/graduate-studies/registration-information/). If you have questions about which GRAD course(s) to register in, please consult your home department/unit.

Regulations

Students must meet the requirements as outlined in both Supplementary Regulation and BFAR documents as approved by Senate.

Supplementary Regulations

Individual units may require specific requirements above and beyond those of the Faculty of Graduate Studies, and students should consult unit supplementary regulations (https://umanitoba.ca/graduate-studies/supplementary-regulations/) for these specific regulations.

Bona Fide Academic Requirements (BFAR)

Bona Fide Academic Requirements (BFAR) (https://catalog.umanitoba.ca/graduate-studies/academic-guide/academic-performance-general/#BFAR) represent the core academic requirements a graduate student must acquire in order to gain, and demonstrate acquisition of, essential knowledge and skills.

All students must successfully complete:

- GRAD 7300 prior to applying to any ethics boards which are appropriate to the student's research or within the student's first year, whichever comes first; and
- GRAD 7500 within the first term of registration;

unless these courses have been completed previously, as per Mandatory Academic Integrity Course (https://catalog.umanitoba.ca/graduate-studies/academic-guide/academic-performance-general/#GRAD7500) and Mandatory Research Integrity Online Course (https://catalog.umanitoba.ca/graduate-studies/academic-guide/academic-performance-general/#GRAD7300).

Students must also meet additional BFAR that may be specified for their program.

General Regulations

All students must:

- maintain a minimum degree grade point average of 3.0 with no grade below C+,
- meet the minimum and not exceed the maximum course requirements, and
- meet the minimum and not exceed the maximum time requirements (in terms of time in program and lapse or expiration of credit of courses).